



Bruce Lindsay
Development Director
Hargreaves Land @ Blindwells
Glasgow Office
177 West George Street,
GLASGOW G2 2LB

November 18th 2024

Dear Bruce:

I am pleased to be able to write to confirm that the Trustees and AGM agreed on November 14th that we should gratefully accept Hargreaves offer of an Exclusivity Agreement on Blindwells' High Street Retail Units 7-13. It was felt that a term of 3 years rather than two would be more realistic bearing in mind the challenges of securing financial support from potential stakeholders.

As such, we would ask that you convene as soon as is feasible the suggested meeting with Dr Arran Johnston & David Ogilvie and your architect which we would wish Mr Darren Barker of BarkerLangham to also attend. Darren is the Trust's longstanding adviser on the development of our Living History Centre. From ELC we would suggest Mr Colin Gilmour and the Provost, Cllr John McMillan, has also agreed to contribute.

I indicated in my email on October 22nd that the Trustees were determined to give an 'honourable' response to your Offer of an Exclusivity Agreement and that determination remains. It arises [i] from our belief that our eventual Centre *must be self-sustaining financially* and [ii] from the consistent message from our feasibility studies/ international comparisons/ tourism trade that self sustainability can only be achieved if it is 'world class'. Which begs the question : what does world class imply for our Centre?

After extended discussions and several false dawns since 2006 we have identified as appended here what seem to us and our advisers to be fundamental elements on which we should be agreed if the Centre is to achieve world class; and if the Trust is to reach the requisite self sustainability – which at Blindwells as a still emergent community we would expect to take at least 5 years.

Yours sincerely
Dr Gordon Prestoungrange MBE
Chairman

cc Caroline Rodgers/ John McMillan/ Colin Gilmour
Arran Johnston/ David Ogilvie/ Darren Barker
All Trustees

BATTLE OF PRESTONPANS

The Battle of Prestonpans [1745] Heritage Trust SC 302280 & Scottish Charity 037447

The Prestoungrange Gothenburg 227/229 High Street Prestonpans East Lothian Scotland EH32 9BE

Ph: (44) (0) 1875 819922 Fax: (44) (0) 1875 819911 www.battleofprestonpans1745.org waukin@battleofprestonpans1745.org